



HAITONG

POLICY N° HRD02.P55
Remuneration Policy
of
Haitong Bank, S.A.

Approved by the Shareholder
on 15/04/2026

TABLE OF CONTENTS

1. OBJECTIVE	3
2. LEGAL FRAMEWORK	3
3. RECIPIENTS	3
4. RESPONSIBILITY	4
5. REGULATORY REQUIREMENTS	4
6. COMPOSITION OF REMUNERATION	5
6.1. FIXED REMUNERATION	5
6.2. VARIABLE REMUNERATION	7
6.3. PAY TRANSPARENCY AND EQUAL PAY	8
7. RULES FOR DEFERRING PAYMENT OF VARIABLE REMUNERATION	9
7.1. EXEMPTION CONDITIONS	9
8. REVOCATION OF DEFERRED COMPONENTS	10
8.1. OVERVIEW	10
8.2. REVOCATION ON EMPLOYEE'S OWN INITIATIVE	10
8.3. REVOCATION DUE TO OTHER REASONS	10
9. ARCHIVE	11
10. DISCLOSURE	11
11. CONTROL OF VERSIONS	12

1. OBJECTIVE

- a. The Remuneration Policy (“Policy”) of Haitong Bank (“Bank”) is aimed to attract and retain the best talents by establishing a competitive, transparent and compliant remuneration framework;
- b. This Policy also serves as a master Policy for Haitong Bank’s subsidiaries, which might have their own sovereign regulatory environment and local specific rules, which should be respected.

2. LEGAL FRAMEWORK

- a. The Policy is established in accordance with the provisions in articles 115-C to 115-H of the Legal Framework of Credit Institutions and Financial Companies (hereinafter “RGICSF”), of Banco de Portugal, alongside Notice (aviso) no. 3/2020, encompassing relevant articles from chapters IX, X, and XI, as well as the guidelines on sound remuneration policies from EBA (EBA GL/2021/04), which reflects Directive EU 2019/878/EU (CRD V).
- b. This Policy also reflects the supervisory expectations of the ECB Guide on climate-related and environmental risks (Expectation 4.3), ensuring that remuneration practices support the Bank’s approach to managing climate-related and environmental risks and its long-term sustainability objectives.
- c. This Policy also takes into account Directive (EU) 2023/970 on pay transparency and the enforcement of equal pay for equal work or work of equal value between men and women, including obligations relating to pay transparency, access to pay information, pay-setting criteria, and related reporting and enforcement mechanisms.

3. RECIPIENTS

- a. The dimension of scope in this Policy covers two aspects. The first aspect is to apply rules to the following groups of staff and Corporate Bodies:
 - i. All employees of the Bank, its branches and subsidiaries;
 - ii. The employees whose professional activities have a material impact on the Bank’s risk profile (“Identified Staff”), as defined by the Commission Delegated Regulation (EU) 2021/923 of 25th of March 2021, including the staff responsible for Control Functions and members of senior management;
 - iii. The members of the Corporate Bodies.
- b. The second aspect of this Policy is to establish clear principles and limits governing behaviours and practices related to remuneration, including individual staff agreements;

- c. With regards to the rules exclusively applicable to subsidiaries of Haitong Bank, each subsidiary will design an appendix to this Policy, detailing the specific local rules, which will prevail and apply to the respective subsidiary.

4. RESPONSIBILITY

- a. This Policy is sponsored by Human Resources with inputs from other relevant parties, such as the Finance, Legal, Compliance and Risk Management functions;
- b. This Policy should be reviewed annually by the Remuneration Committee (“REMCO”), which shall provide independent advice to the Shareholders' General Meeting (“SGM”), the ultimate Corporate Body responsible for approving this Policy;
- c. The REMCO prepares an annual assessment report of the Remuneration Policy, to be presented to the Audit Committee, the Board of Directors and the SGM. The report will include a description of the measures taken to correct detected deficiencies, if any, and will be made available to the supervisory authorities upon request.

5. REGULATORY REQUIREMENTS

This Policy considers the Bank’s dimension, organization, scope and complexity of its activities, while complying with the following requirements:

- i. To promote and be consistent with sound and prudent risk management practices.
- ii. To ensure that the variable component of remuneration does not limit the ability of the Bank to strengthen its capital base.
- iii. To be aligned with the Bank's business strategy, its long-term objectives, values and interests, including environmental, social and governance (ESG) risk-related objectives.
- iv. To ensure that the remuneration policy and practices stimulate behaviour consistent with the Bank’s climate-related and environmental (risk) approach, as well as with any voluntary commitments made by the Bank. Incentive structures should support behaviour in line with the Bank’s risk appetite and long-term business goals, and discourage excessive risk-taking, including in relation to climate-related and environmental risks.
- v. To provide for the independence of Control Function employees in relation to the structure units they oversee. The independence requirement aims at ensuring that their remuneration, which is overseen directly by the REMCO, is determined independently from the performance of the business units they control and is based on the objectives linked solely to their functions.
- vi. To clearly differentiate the criteria between setting the fixed component of remuneration and defining the variable component of remuneration.
- vii. To ensure that individual remuneration practices, including individual staff agreements, are set in a way that prevents the occurrence of conflicts of interest.

- viii. To implement a gender-neutral remuneration policy, i.e. staff, independent of their gender, should be equally remunerated for equal work or work of equal value, in alignment with pre-defined remuneration levels outlined in the applicable collective bargaining agreements.
- ix. To ensure that all criteria used to determine pay, pay levels and pay progression are objective, gender-neutral, and accessible to workers, in accordance with Directive (EU) 2023/970.
- x. To ensure that any employee or *Identified Staff* holding executive offices in the management body of subsidiaries may be compensated by these subsidiaries, but the overall compensation structure and amount must be set according to the rules expressed in this Policy.
- xi. To discourage and not tolerate any practice of tax evasion or behaviours towards circumvention of tax obligations.
- xii. To ensure compliance of pension and retirement rules with applicable labour laws and collective bargaining agreement provisions.

6. COMPOSITION OF REMUNERATION

- a. The remuneration of the Bank's employees includes two components: fixed remuneration and variable remuneration. Fixed remuneration corresponds to fixed compensation paid regularly to employees during each year for their services;
- b. The fixed remuneration budget should be incorporated within the Bank's annual budget process. The total expenditure on fixed remuneration should not exceed the approved budget unless there is legitimate approval. Variable remuneration depends on the sustainable and risk-adjusted performance of the Bank in the appraised year.

6.1. Fixed Remuneration

6.1.1 Overview

- a. Fixed remuneration is typically determined by the professional category of the employees, experience and the local market salary practices for identical positions in similar financial institutions.

6.1.2 Rules

All employees and <i>Identified Staff</i>	1. The fixed remuneration shall comprise of the regular salary plus other allowances that might be awarded to employees of the Bank, according to local labour rules and not based on performance. 2. The fixed component of remuneration should be sufficient to allow that the quality of the service provided by staff is not reliant on the attribution of variable remuneration.
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Staff in Control Functions	1. The fixed remuneration for staff engaged in control functions is linked to objectives associated with their roles and remains independent of the performance of structural units they control. 2. The Remuneration Committee oversees the annual fixed remunerations of the heads of control functions.
Members of the Corporate Bodies	1. Members of the Corporate Bodies shall earn a fixed annual salary. This remuneration will be established at the beginning of the mandate by the SGM, via written shareholder resolution.

6.2. Variable Remuneration

6.2.1 Overview

- a. Variable remuneration is seen as an important tool for retaining talents, incentivising performance and fostering the long-term sustainability of the Bank;
- b. Variable remuneration is based on a combination of the assessment of the performance of the individual, and of the business unit concerned, as well as the overall results of the Bank on a given year;
- c. In the event of dismissal or early termination of duties of Corporate Bodies members or other staff members, no indemnities or severance payments will be made, except in situations provided for by law. In this case, these payments will be subject to the same rules of variable remuneration, in particular a deferral period, *malus* and *clawback* arrangements as referred in Section 8 of this Policy.

6.2.2 Rules

All employees ¹	1. The global variable remuneration pool shall be established every year according to the rules and procedure expressed in the <i>Variable Remuneration Assessment Regulation</i> of Haitong Bank. 2. The Bank does not support any discretionary pension plan schemes nor issues any kind of securities or financial instruments that may be used for purposes of variable remuneration. Variable remuneration is paid in cash, observing the deferral rules described in section 7. 3. The individual variable remuneration awarded in each given year cannot exceed the amount of the fixed remuneration in that year. Exceptionally, the Bank may approve to raise this limit up to a maximum of twice the fixed component of the individual remuneration. To this effect, the Executive Committee must submit a detailed proposal for approval by the SGM, specifying 1) the proposed amounts, 2) the proposed staff member(s) affected, and 3) the rationale for the proposal. The Bank of Portugal will be informed of this proposal and the decision outcome. 4. Employees shall not, directly or indirectly, use any kind of instruments intended to hedge the risk of a downward adjustment in remuneration (e.g. buying an insurance contract which compensates the staff member in the event of a downward risk adjustment in the deferred portion of the variable remuneration).
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¹ Includes members of the Corporate Bodies, *Identified Staff* and staff engaged in Control Functions

	5. Guaranteed variable remuneration is forbidden, except in the case of recently hired staff. In this case, it can only be awarded during the first year of activity. 6. Variable remuneration attributed to new staff members hired as a result of early termination of previous employment contracts must be aligned with the long-term interests of the Bank. This includes the implementation of rules in employment contracts regarding performance, retention, deferral, and revocation of said remuneration. 7. The determination of variable remuneration shall take into account the staff member's contribution to the Bank's climate-related and environmental risk objectives, where relevant.
Staff in Control Functions	1. The variable remuneration of the Heads of Control Functions is directly overseen by the Remuneration Committee. 2. Variable remuneration for staff in Control Functions is determined based on the achievement of objectives specific to their roles. 3. The variable remuneration for staff engaged in Control Functions may not represent more than 50% of the fixed remuneration.
Members of the Corporate Bodies	1. The variable remuneration pool shall be established every year according to the rules and procedure expressed in the <i>Variable Remuneration Regulation</i> of Haitong Bank. 2. Variable remuneration is not applicable to non-executive members of the Board of Directors

6.2.3 ESG and Climate-Related Performance Criteria

- a. Where the Bank has set climate-related and environmental objectives, a portion of variable remuneration may be linked to the achievement of these objectives.
- b. Performance criteria may include both quantitative and qualitative indicators, reflecting the Bank's climate-related and environmental risk management strategy. Where financial impacts are challenging to quantify, appropriate qualitative criteria may be incorporated.

6.3. Pay Transparency and Equal Pay

- a. The Bank ensures that remuneration, remuneration levels, and remuneration progression are based on objective and gender-neutral criteria;
- b. Employees may request their individual salary and the average remuneration levels, broken down by sex, for comparable roles;

- c. Applicants are informed of the initial pay or pay range for the role. The Bank does not request or seek information on applicants' past pay;
- d. Personal data processed for pay transparency obligations is limited to what is necessary and handled in line with applicable data protection laws.

7. RULES FOR DEFERRING PAYMENT OF VARIABLE REMUNERATION

- e. At least 50% of the variable remuneration component will be deferred over a 4-year period;
- f. This percentage should be increased to 60% when the amount of variable remuneration represents more than 100% of the fixed remuneration;
- g. The deferred payments shall be made in four instalments, according to the following scheme:

	Timeframe ⁽¹⁾	Payment Calculation
Upfront Payment	Award year (<i>n</i>)	<i>Awarded Variable Remuneration</i> × 50%
Payment of Deferred Components	<i>n+1</i>	<i>(Awarded Variable Remuneration – Upfront Payment)</i> × 25%
	<i>n+2</i>	<i>(Awarded Variable Remuneration – Upfront Payment)</i> × 25%
	<i>n+3</i>	<i>(Awarded Variable Remuneration – Upfront Payment)</i> × 25%
	<i>n+4</i>	<i>(Awarded Variable Remuneration – Upfront Payment)</i> × 25%

⁽¹⁾ A minimum timeframe of 12 months should be observed between each of the payments above

7.1. Exemption Conditions

- a. In accordance with EU Directive 2019/878 (CRD V), article 94 and article 115.^o-E, number 20, of RGICSF from Banco de Portugal, staff members can be exempted from deferral rule if the awarded variable remuneration at a certain financial year observes the following conditions:

Condition 1: Awarded VR ≤ EUR 50,000

Condition 2: Awarded VR $\leq \frac{1}{3}$ (Total Annual Remuneration)

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If Awarded VR $\leq \text{MIN}$ [Condition 1, Condition 2]

Then the staff member will be exempted from deferral rules

8. REVOCATION OF DEFERRED COMPONENTS

8.1. Overview

- a. Any variable remuneration payment which has been revoked is considered irreversibly cancelled.
- b. The right of revocation is assessed each calendar year and applies to the deferred component of the variable remuneration on that specific year in analysis.

8.2. Revocation on Employee's Own Initiative

1	The staff member voluntarily leaves the Bank
2	The executive member of the Board of Directors voluntarily terminates his or her mandate before the end of respective term
3	Under the circumstance that a staff member of Haitong Bank Group is seconded or transferred to another Haitong Group entity, this event is not consider as revocation on employee's own initiative

8.3. Revocation Due to Other Reasons

8.3.1 Collective Events

- a. Under the circumstance that the payment of the deferred variable remuneration triggers the breach of certain regulatory capital and liquidity ratios, then the shareholder has the right to completely revoke such payment in that given year;
- b. The regulatory capital and liquidity ratios are: Total Capital Ratio, Common Equity Tier 1 ratio (CET1), Liquidity Coverage ratio (LCR) and Net Stable Funding ratio (NSFR).

8.3.2 Individual Events

- a. With robust disciplinary investigation, the Board of the Directors has the right to completely revoke the deferred variable remuneration if a certain employee breaches Haitong Bank's Code of Conduct or the following events:

1	Evidence of misconduct or serious error by the relevant staff member
2	The staff member was responsible for a significant downturn in the financial performance of his business unit
3	The staff member was responsible for a significant failure of risk management
4	Any regulatory sanctions where the conduct of the staff member contributed to the sanction
5	The staff member concerned ceased to comply with suitability criteria (for executive member of the Board of Directors)
6	The staff member leaves the Bank through dismissal with due cause
7	The executive member of the Board of Directors concerned was suspended of office for reasons attributable to the executive member
8	Failure to comply with the Bank's climate-related and environmental risk management policies or to meet relevant performance criteria, where such failure is material and documented.

9. ARCHIVE

- a. This Policy is subject to the general archiving rules laid down in the LEG12.PM220 – Archive Management Procedure.

10. DISCLOSURE

- a. This Policy should be made available on the Bank's intranet and corporate website and any updates thereto should be duly communicated by e-mail to all the Bank's employees.
- b. The Bank will disclose, in its Annual Assessment Report of the Remuneration Policy, how climate-related and environmental risk considerations are integrated into its remuneration policy and practices, including the use of relevant performance criteria and outcomes.

11. CONTROL OF VERSIONS

Table 1: Information about the Document

Name of the Document	Remuneration Policy of Haitong Bank S.A.
Version	Version 6.0
Prepared by (Name/Department)	Human Resources
Reviewed and endorsed by (Committee name)	Remuneration Committee on 05/03/2026
Approved by (Committee name)	Shareholders' General Meeting on 15/04/2026

Table 2: Versions' update

Update and Approval Date	Main Changes
Version 1.0 approved by Shareholder Meeting on 26/07/2021	New Policy – repeals Policies no 23 and 30.
Version 2.0 approved by Shareholder Meeting on 29/04/2022	Inclusion of some EBA guidelines suggestions Other minor changes in the context of <i>Continuous Improvement</i> , suggested by Internal Audit
Version 3.0 approved by Shareholder Meeting on 25/04/2023	Updates in sections 1, 7 in accordance with the updated regulations: • EU 2019/878 (article 94 "<i>Variable elements of remuneration</i>") • EBA GL/2021/04 "<i>Guidelines on sound remuneration policies</i>" (updated to accommodate EU 2019/878) • Portuguese Law 23-A/2022 of 9/12/2022, which transposes EU directive 2019/878 into the Bank of Portugal Legal Framework of Credit Institutions and Financial Companies ("RGICSF"), articles 115°C to 115°G (topics <i>Remuneration Policy</i> and <i>Variable Components of Remuneration</i>) Updates in section 7 in accordance with the above regulations (inclusion of section 7.1 <i>Exemption Conditions</i>)
Version 4.0 approved by Shareholder Meeting on 29/04/2024	Inclusion of additional specificity in accordance with the applicable regulation

Version 5.0 endorsed by the Remuneration Committee on 09/04/2025 and approved by Shareholder Meeting on 30/04/2025

General document update in line with the latest policy template and applicable regulations.

Minor updates, in alignment with the changes made to the Variable Remuneration Assessment Regulation, on October 19, 2024

General document update in line with the latest policy template and applicable regulations.

Version 6.0 endorsed by the Remuneration Committee on 05/03/2026 and approved by Shareholders' General Meeting on 15/04/2026

Updated remuneration rules to reflect ECB Guide (Expectation 4.3), including incentives aligned to climate and environmental risk approach, and added Directive (EU) 2023/970 pay transparency/equal pay provisions.